



GB

C O M P A N Y P R O F I L E

VENDING
GAMING
CAR WASH
LAUNDRY
RETAIL
HEALTHCARE

Company profile



A new tree is growing in the park of payment systems. An evergreen, whose leaves never drop. New buds are always sprouting on its branches, and they only produce the best fruit.

A luxuriant crop of technological ideas.

Timeless, they have always existed in the minds of the men who planted them.

A road runs nearby. It's a safe road that will take us a long way, to a place where drive, experience, professionalism and organisation generate products destined to make themselves known.

Like ants tirelessly carrying heavy grains of wheat, we gather the buds from that tree – the buds that will become the best fruit.

We are heading down that road, on the strength of our past experience, always thinking of the future, in the knowledge that our work will be useful to everyone.



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Italian technology. Italian products.

Electronic payment solutions



Vending



Gaming



Car wash



Laundry



Retail



Healthcare



A new reality...



A business model

Every year, every event in a person's life is important. But some are more important than others. Today, the world is changing faster than it once did. New economic scenarios demand that we create industrial samples that can hold their own against tough international competition.

This objective is at the root of our creative philosophy. It is why 2008 will be a year that will leave an indelible trace on our lives.

From thought to speech, from speech to action, through to this new reality.

Our shared objective?

To create with imagination (we have plenty of it).

To design with skill (we're proud of it).

To manufacture with pure Italian quality (we're honoured to do so).



About the Group





A story
of experience



Shared values, shared capabilities

PAYTEC, a team of dynamic businesses from Northern Italy with decades of experience, is now one of the leading manufacturers of electronically controlled payment systems, self service kiosks, vending machines and coin dispensers (hoppers).

Our fundamental strengths:

- know-how consolidated through decades in business
- autonomy of design
- autonomy of production
- outstanding quality
- exclusive designs and functions
- an ethics-driven governance model

Objectives

To improve individual performances in the marketplace by sharing skills, capabilities, structures and commercial organisations.





Founded in 1987,
located in Via XX settembre, 49
22069 Rovellasca (Como)



Our locations



Founded in 1978,
located in Piazza Aldo Moro, 7
40069 Zola Predosa (Bologna)





Heart and soul

We represent business entities which combine expertise and high-level design and production capabilities in order to achieve an important shared objective. We are also known for our deep powers of thought (soul) and remarkable sensitivity (heart). We don't just share goals, we also share values.

• **Bologna:**

R&D centre: new product development, design and mechanics, mechanical production and assembly, commercial and administration offices, logistics

- 1,500 sq.m.
- 15 employees
- 10 independent contractors

• **Como:**

R&D centre (electronics), test laboratories, electronic production and assembly, commercial and administration offices, logistics

- 3,500 sq.m.
- 70 employees



Focused on results

Planning and design



A question of style



The quest for exclusivity

From the birth of an idea to the exploration of opportunities, through to the feasibility study.

For us, the “concept design” is an essential part of the process of the creation of each product and its optimal placement on the market.

A distinctive feature that sets us apart, creating a unique style and appeal.

We are convinced that care and attention to detail make the difference. Sourcing the best solutions, the most appropriate materials and the construction systems best suited to the various applications improves the final product – something that will be used by a large number of people.

We believe this is the right way to guarantee our reputation and continuity.

We know that this phenomenon is an Italian speciality. It is something that's hard to imitate and has its roots in one word. Creativity.



3D study of the new 6-tube change return system

Technology and expertise



The profession



Technical skills and high-end production systems

The R&D centre with its team of over 20 engineers and designers (busy developing new systems and applications), and the automated production lines for the intensive assembly of SMT-technology electronic boards: the pride and joy of an organisation which has proved its worth during decades in business.

Investments in research, technology and state-of-the-art machinery, together with a flexible corporate organisation: the elements of a vision which materialises in a solid production model able to compete with international standards and cater to requests for product development and external electronic services.

A model of efficiency geared towards achieving total product quality.



A new
business model.
The leader in
payment solutions





Skills

Certified quality and skills

Everyone wants quality nowadays - but it's something we have always searched for, because we believe it is a fundamental part of diversification. This is another belief we shared - which is why we have combined sales forces, human resources, structures and equipment.

To be even more constructive, competitive and high-performing in business.

A level of quality and a business model which are well-equipped to compete on the international market.

We set ourselves an objective: to become leading players. We have the ideas and abilities to innovate. We have the human resources, technologies and skills. We have the products - and others are in the pipeline, even more innovative and exclusive.

For those who know us today, we're a sure thing. We'll be the same for those who discover us tomorrow.

Our products:

- Coin payment systems
- Electronic payment systems
- Integrated payment systems
- Remote control systems
- Obliterators and coin selectors
- Coin dispensers (hoppers)
- Vending changegiver systems
- Change machines
- Automatic payment systems
- Vending machines
- Parts and accessories

Sectors:

- Vending
- Gaming
- Car wash
- Laundry
- Retail
- Healthcare

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